

Client Case Study: A SharePoint company

“Working with my previous hosting provider was like experiencing 7 realms of hell.”

CLIENT'S BUSINESS:

SharePoint. This organization installs SharePoint as well as focuses on issues like usability, adoption, content management, business process improvement, and security. Soho Dragon specializes in SharePoint training, adoption and implementation strategy. They also use SharePoint sites to host their project management workbench, a Project Server light tool for consultants to use.

CLIENT'S NEED:

On-premise server security and uptime availability was failing to provide the enterprise performance they needed. “We’ve played the game of hosting customer facing sites on a server in the corner rack of the server room. It never works and it quickly loses us business.”

Soho Dragon needed a highly available network that they could depend on so that even their developers in Taiwan could access the environment easily. “We just don't have the bandwidth to deal with project related SharePoint activity, including external user access, Active Directory and all the other requests just to use SharePoint.”

FPWEB.NET'S SOLUTION:

Fpweb.net's SharePoint Cloud has a technologically advanced network that provides many built-in business continuity capabilities. With our 100% uptime Service Level Agreement (SLA) guarantee, Soho Dragon knows that their business can rely on Fpweb.net's dedicated servers to keep their website up and running. “As a Microsoft partner focused only on SharePoint, we really had to have our website working in SharePoint with fast speeds and reliable.”

Fpweb.net's enterprise-ISP network uses robust Border Gateway Protocol (BGP) to send information through internet traffic using the fewest number of available network hops. This ensures that your website is reaching people in the fastest way possible.

THE RESULT:

Fpweb.net replaced Soho Dragon's on-premise infrastructure with the Fpweb.net SharePoint Cloud. The dedicated server offered them a level of resilience that they couldn't find elsewhere. In addition, Fpweb.net took the role of trusted SharePoint advisor and offered advice on how to integrate other technologies to SharePoint.

PRAISE FOR FPWEB.NET:

“It seemed very natural for Fpweb.net to work with our mail hosting company that hosts non Microsoft technologies. They were a very easy company to do business with. When setting up a SharePoint site, it can be seen as a science project. This was not.”

Fpweb.net is an American company that holds their central headquarters in St. Louis, Missouri, USA. All of our support is done here, which can be a relief for customers who don't want their requests being outsourced internationally to non-experts. “What's great is that the staff speaks American English and is knowledgeable about SharePoint. There's a feeling that they can really help you rather than just create a support ticket and pass you to level 2 support.”